



# ANNUAL FIRM NIGHT

September 19, 2016  
7:00-9:30 PM  
Hotel Shattuck Plaza  
2086 Allston Way  
Berkeley

Haas Healthcare Association brings firms from all areas of the healthcare industry together for one night of networking and learning about different opportunities in healthcare.

Representatives from companies are available to discuss various roles within their company, as well as upcoming internship and full time opportunities.

## PARTICIPATING FIRMS



Abbott is a global healthcare company devoted to improving life through the development of products

and technologies that span the breadth of healthcare. With a portfolio of leading, science-based offerings in nutritionals, diagnostics and medical devices, Abbott serves people in more than 150 countries and employs approximately 73,000 people.



Actelion Ltd. is a leading biopharmaceutical company focused on the discovery, development and commercialization of innovative drugs

for diseases with significant unmet medical needs. The company has its corporate headquarters in Allschwil/Basel, Switzerland where it was founded in 1997. Its shares have been listed on the SIX Swiss Exchange (ticker symbol ALTN) since 2000.



Augmedix is a telemedicine charting service for healthcare providers that eliminates the 17 hours each week providers spend on EHR documentation. Using wearable technology to connect their clinic with the Augmedix charting service, providers can focus on what they do best: taking care of patients.



BD is a global medical technology company that is advancing the world of health by improving medical discovery, diagnostics and the delivery of care. The company

provides innovative solutions that help advance medical research and genomics, enhance the diagnosis of infectious disease and cancer, improve medication management, promote infection prevention, equip surgical and interventional procedures, optimize respiratory care and support the management of diabetes. BD has more than 45,000 associates across 50 countries who work in close collaboration with customers and partners to help enhance outcomes, lower health care delivery costs, increase efficiencies, improve health care safety and expand access to health.



At Blue Shield of California, we're focused on fundamentally improving the ways our members can access care and use their coverage. We're investing in talented employees and new technologies to create an unrivaled member experience that raises expectations and achieves our mission of making health care more accessible and affordable than ever. Today we are the third-largest health plan in the state and we're dedicated to transforming the health insurance industry. We're headquartered in San Francisco, and we're proud to serve over 4 million members and employ more than 6,000 people. We're looking for people who are passionate about bringing meaningful change. We want you to help us transform an industry and achieve our mission.



C1 Consulting is a strategic partner that helps pharmaceutical and biotech clients value and prioritize market opportunities and launch new brands. We use robust, analytic-driven processes to help our clients make data-driven decisions in complex disease areas, which include rare disease, oncology, immunology, neuroscience and other specialty biopharma.

# Deloitte.

Deloitte Consulting LLP is one of the world's leading management consulting firms for executable strategy, operations, technology, and human capital advisory services. The consulting practice is built around integrated core capabilities – people, process and technology and industry expertise – the capabilities needed to help clients to tackle their most complex challenges.

# Genentech

*A Member of the Roche Group*

Considered the founder of the industry, Genentech, now a member of the Roche Group, has been delivering on the promise

of biotechnology for over 35 years. At Genentech, we use human genetic information to discover, develop, manufacture and commercialize medicines to treat patients with serious or life-threatening medical conditions. Today, we are among the world's leading biotech companies, with multiple products on the market and a promising development pipeline.

# HEALTH ADVANCES

Health Advances is a strategy consulting firm that focuses exclusively on the healthcare industry. We are scientists, clinicians, researchers, and business professionals who share a passion for supporting healthcare product commercialization and driving adoption of innovations that improve healthcare.

# Jiff

Smart Benefits. Brilliant Design.

By delivering personalized incentives, real-time data analytics, and a beautifully-designed experience, our enterprise health benefits

platform targets individual employee cost drivers and increases utilization of services proven to save money. Based in Mountain View, Jiff is led by veteran healthcare and technology leaders and serves some of the largest employers



# KAISER PERMANENTE

Kaiser Permanente is committed to helping shape the future of health care. We are recognized as one of America's leading health care providers and not-for-profit health

plans. Founded in 1945, Kaiser Permanente has a mission to provide high-quality, affordable health care services and to improve the health of our members and the communities we serve. We currently serve more than 10.6 million members in eight states and the District of Columbia.

# McKesson

McKesson helps health care providers improve business health and deliver better care to patients. As a pharmaceutical distributor and health care information technology company, McKesson provides systems for medical supply management, clinical workflow, practice management, pharmacy automation and care

management. Currently ranked 5th on the FORTUNE 500 list, we partner with payers, hospitals, physician offices, pharmacies, pharmaceutical companies and others across the spectrum of care to build healthier organizations that deliver better care to patients in every setting.

# RelayHealth

RelayHealth is one of the only McKesson acquisitions to maintain our individual name and branding. After joining in 2006, we operate as the start-up we are at heart while enjoying the big company perks you

would expect from McKesson. Through its Software as a Service (SaaS) based applications, RelayHealth Clinical Solutions gives patients, health systems, and state/regional repositories access to the same patient data, such as patient demographics, conditions, medical tests and procedures, medications, allergies, and more. Imagine a world with fewer redundant tests, hospital readmissions, medical errors, and other inefficiencies caused by a lack of interoperability.

# VelanoVascular

Velano Vascular's technologies transform care by potentially reducing

the stress and anxiety related to blood draws during hospitalization. The company's technology innovations may reduce pain and discomfort for patients, and aims to enhance safety for providers. Founded by a patient and a physician, Velano Vascular is backed by First Round Capital, Kapor Capital, White Owl Capital, Safeguard Scientifics, The Children's Hospital of Philadelphia (CHOP), Griffin Hospital and dozens of healthcare industry veterans. The company's collaborators include leading U.S. hospital systems and organizations innovating in patient-centered care.



ZS is the world's largest consulting firm focused exclusively on improving business performance through sales and marketing consulting solutions, from customer insights and strategy to analytics, operations and technology. Together, we design

and implement strategies that lead to greater market share, more competitive operations and increased use of today's latest technologies. More than 4,500 ZS professionals from 22 offices worldwide draw on deep industry and domain expertise to deliver impact where it matters for clients. We are particularly known for our expertise in the pharmaceutical and health care sectors, yet work across a range of industries.

## JOIN HHA: [haashealthcare.com](http://haashealthcare.com)

HHA is open to graduate students across UC Berkeley and offers the **opportunity to network with healthcare companies in the area and across the country**. Each year the club runs several events, including small industry dinners with innovative companies, Firm Night, happy hours, company visits, and our flagship healthcare conference in San Francisco.

